



Roger Samuel, FACHE, is a Managing Director & Senior Consultant with Gallagher MSA Search, a division of Gallagher Benefit Services, Inc. He offers his clients 35 years of organizational leadership and management development experience, along with an extensive background in healthcare governance and leadership. He brings to his consulting work a unique perspective on the many challenges currently facing both executive and governing board level leaders, along with a thorough knowledge of key issues facing the healthcare industry.

Roger has successfully completed healthcare leadership searches for C-suite and Vice President levels across a wide range of hospital and health systems. He offers extensive experience working with board search committees, clinical leadership teams, and health system leaders at clients ranging from multi-hospital systems and major academic medical centers to independent community hospitals.

He served for over ten years on the governing board—including five years as Board Chair—of a large regionally integrated healthcare system in Michigan. In this and other non-profit governance roles, Roger led several successful CEO searches.

Roger earned his undergraduate degree in Business Administration from the University of Massachusetts, and his Master of Business Administration (MBA) from the University of Connecticut. He is a Fellow in the American College of Healthcare Executives.

PROFESSIONAL HIGHLIGHTS

- **CEO Searches:** Roger offers his clients extensive experience working with Board Search Committees—both on the client side as well as a consultant, and has successfully led many board search committees through an effective process and to a successful outcome
- **Clinical/ Physician Executive Searches:** Roger has successfully led numerous searches on his clients' behalf that have resulted in the placement of clinical leaders ranging from CMO's, system and hospital CNO's, service line executives, and other clinical leaders
- **Business Executive Searches:** Because of his extensive track record as a for-profit business executive, Roger has a keen eye for the talents and qualities necessary to succeed on the "business" side of healthcare, and offers his clients unparalleled experience placing executives in marketing, human resources, physician practice, IT, and finance leadership positions
- **Governance Consulting:** Because of his extensive experience serving on local and national non-profit boards and committees, Roger is able to offer his clients an insider's perspective into effective board governance and what makes board's work. He is particularly skilled in the all-important area of helping boards and senior teams differentiate between their respective areas of responsibility



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MBA, FACHE
Managing Director &
Senior Consultant

GALLAGHER BENEFIT SERVICES, INC.

801 West 47th Street, Suite 300
Kansas City, MO 64112
888-513-0158
roger.samuel@msasearch.com