



Steve Rice is Area President of Integrated Healthcare Strategies, a division of Gallagher Benefit Services, Inc. Mr. Rice brings more than 30 years of healthcare operations and consulting experience, including administrative positions in acute care, long-term care, and physician practice management.

Mr. Rice specializes in the areas of physician compensation, acquisition, and integration. He has significant experience in assessing the fair market value of physician compensation and hospital economic relationships. Mr. Rice concentrates his consulting in the areas of designing income distribution plans for primary care, specialty, and sub-specialty physicians, as well as for advanced practitioners. In addition, Mr. Rice assists clients in structuring physician affiliation models such as direct employment versus professional service agreements.

Mr. Rice has extensive consulting experience communicating to Boards and senior management the challenges of integrating physicians practices into healthcare organizations. As a past healthcare administrator in a hospital and long-term care facilities, as well as multi-specialty and academic sub-specialty physician practice settings, Mr. Rice has the ability to effectively communicate physician integration challenges to physicians.

Mr. Rice has a B.S. in public administration from the University of Wisconsin – La Crosse, as well as an MBA specializing in healthcare from the University of St. Thomas.



Steve Rice
Area President

PROFESSIONAL HIGHLIGHTS

- Specialist in fair market value and commercial reasonableness reviews
- Expert in developing successful healthcare operations
- Focused work on income distribution plans
- Successful history structuring physician affiliation models
- Assisted healthcare organizations in multiple federal investigations as an expert in physician compensation