



Blake Sternard is an Associate Consultant with the Physician Services practice of Integrated Healthcare Strategies, a division of Gallagher Benefit Services, Inc. Mr. Sternard focuses his work efforts on improving the financial performance of physician practices and ensuring clients meet regulatory compliance.

Mr. Sternard's areas of expertise include testing proposed compensation models against related market compensation and productivity metrics, as well as evaluating a practice's overall financials and operations. His graphic and analytic reports are used to depict the reasonableness of a physician or practice's professional, financial, or operational performance in relation to market benchmarks.

Mr. Sternard's client base is national in scope and includes large multi-specialty clinics, integrated healthcare systems, stand-alone hospitals, prestigious academic medical centers, and children's hospitals.

Prior to joining Gallagher Integrated, Mr. Sternard worked in the financial services sector providing analytical assistance for financial advisors. Mr. Sternard also has professional experience in project management, operations, and sales.

Mr. Sternard graduated magna cum laude from the University of St. Thomas with a Bachelor's degree in Finance and a minor in Spanish.



**Blake Sternard**  
Associate Consultant