

Surgery: Transplant	66
Surgery: Trauma	66
Urgent Care	67
Urology	67
Utilization Review/Case Management	68
Vascular Lab.....	68
Women’s Health	69
Wound Care	69
 Section 5: Physician Executive Survey Methodology	 70
 Section 6: Physician Executive Positions	 74
Chief Medical Informatics Officer	75
Chief Medical Officer – System	76
Chief Medical Officer – Hospital	77
Chief Medical Officer – Medical Group	78
Chief Quality Officer.....	79
EVP/SVP/VP Medical Affairs	80
Physician Executive, ACO/Medical Home	81
Physician Executive, Cancer Center	82
Physician Executive, Cardiac Services	83
Physician Executive, Clinical Integration/Business Development	84
Physician Executive, Health Plan.....	85
Physician Executive, Neurosciences	86
Physician Executive, Orthopedics	87
Physician Executive, Pediatrics	88
Physician Executive, Primary Care	89
Physician Executive, Surgery	90
Physician Executive, Women’s Health Services	91
Physician Medical Group CEO	92
Physician Medical Group Service Line/Regional Executive.....	93
 Appendix	 A-1
Definitions	A-2

MEDICAL DIRECTOR AND PHYSICIAN EXECUTIVE SURVEY: 2016 REPORT

CARDIAC REHAB							
GENERAL INFORMATION	COUNT						COUNT
Organizations	Organizations	Physicians					Physicians
	Pay Hourly Rate						Employed Physicians
	Pay Fixed Amount						Independent Physicians
	Did Not Respond						Did Not Respond
	Offer Incentive Opportunity						
	Do Not Offer Incentive Opportunity						
COMPENSATION DATA	COUNT	MEAN	P25	P50	P75	P90	
	Base Compensation						
	Dollars Paid per Year						
	Average Hourly Rate						
	Incentive Compensation						
	Average Percentage Opportunity						
	Average Percentage Earned						
	Total Compensation (Including Incentives Paid)						
	Dollars Paid per Year						
	Average Hourly Rate						
	Hours Worked						
	Total Hours Worked per Year						
Organization Demographics	Net Revenue (Millions)						
	Number of Beds						

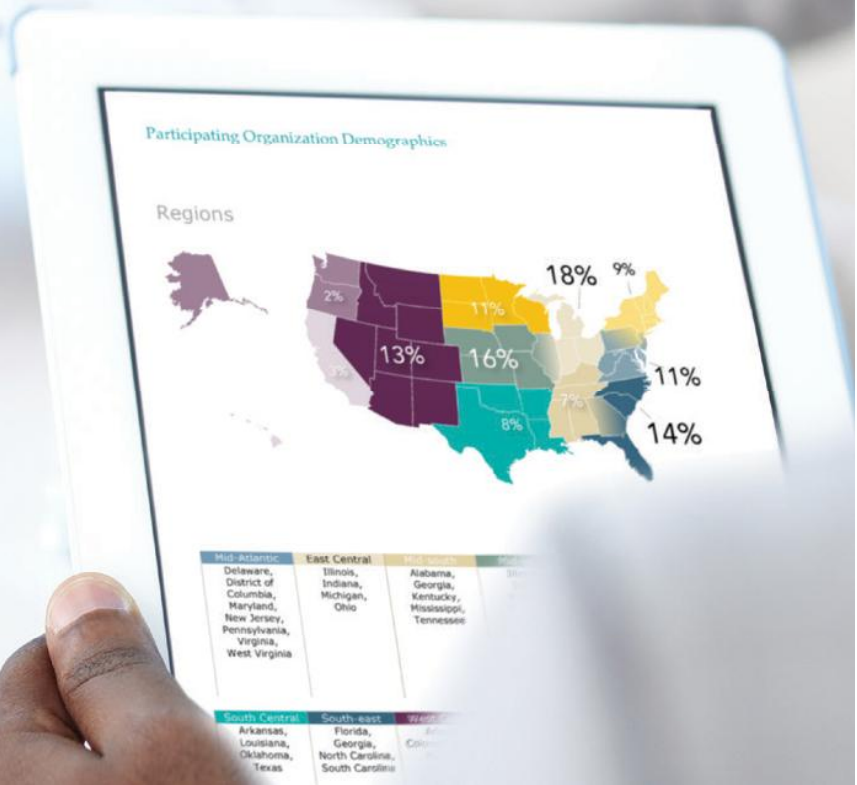
TOTAL CARDIOLOGY							
GENERAL INFORMATION	COUNT						COUNT
Organizations	Organizations	Physicians					Physicians
	Pay Hourly Rate						Employed Physicians
	Pay Fixed Amount						Independent Physicians
	Did Not Respond						Did Not Respond
	Offer Incentive Opportunity						
	Do Not Offer Incentive Opportunity						
COMPENSATION DATA	COUNT	MEAN	P25	P50	P75	P90	
	Base Compensation						
	Dollars Paid per Year						
	Average Hourly Rate						
	Incentive Compensation						
	Average Percentage Opportunity						
	Average Percentage Earned						
	Total Compensation (Including Incentives Paid)						
	Dollars Paid per Year						
	Average Hourly Rate						
	Hours Worked						
	Total Hours Worked per Year						
Organization Demographics	Net Revenue (Millions)						
	Number of Beds						

MEDICAL DIRECTOR AND PHYSICIAN EXECUTIVE SURVEY: 2016 REPORT

CHIEF MEDICAL OFFICER – HOSPITAL

GENERAL INFORMATION	COUNT	COUNT				
Physician Executives	Total Number of Physician Executives					
	Base Salary includes Clinical Pay	Eligible for Additional Clinical Pay Incentives				
	Base Salary does not include Clinical Pay	Not Eligible for Additional Clinical Pay Incentives				
	Did Not Respond	Did Not Respond				
	Eligible for Executive Level Incentive Plan	Eligible for Executive Benefit Plan				
	Not Eligible for Executive Level Incentive Plan	Not Eligible for Executive Benefit Plan				
	Did Not Respond	Did Not Respond				
	Eligible for Non Executive Level Incentive Plan					
	Not Eligible for Non Executive Level Incentive Plan					
	Did Not Respond					
PHYSICIANS	COUNT	MEAN	P25	P50	P75	P90
Compensation Data per Physician Executive	Base Compensation					
	Base compensation					
	Base Comp (Not including any clinical pay)					
	Incentive Compensation					
	Average Percentage Opportunity					
	Average Percentage Earned					
	Average Dollar Earned					
	Total Compensation (Including Incentives Paid)					
	Total Cash (including additional clinical pay)					
	Time Allocation					
Percent Time in Executive Role						
Percent Time in Clinical Role						
Organization Demographics	Net Revenue (Millions)					
	Number of Beds					

PARTICIPATE PURCHASE BENEFIT



For more information about Gallagher Integrated, please call (800) 327-9335 or email Comp.Surveys@IHStrategies.com.