

CUSTOM SCATTER GRAPH

HOW DO YOUR PHYSICIANS COMPARE?

As the physician landscape continues to evolve, the way in which organizations pay their physicians is becoming more complex and more highly scrutinized. At Integrated Healthcare Strategies, a division of Gallagher Benefit Services, Inc. (“Gallagher Integrated”), we understand the challenges of creating a compensation philosophy that addresses the intricacies of the regulatory environment as well as assuring market competitiveness and the ability to recruit and retain.

A KEY QUESTION

How does your physician pay and productivity compare to market levels?

With Gallagher Integrated’s Custom Scatter Graph, you will be able to:

- Quickly and easily see where your physicians are positioned relative to their peers nationally
- Gain a specialty-wide snapshot of your physicians and the market
- Manage compensation compliance, recruitment, and retention issues

KNOWLEDGE ◇ GUIDANCE ◇ INSIGHTS

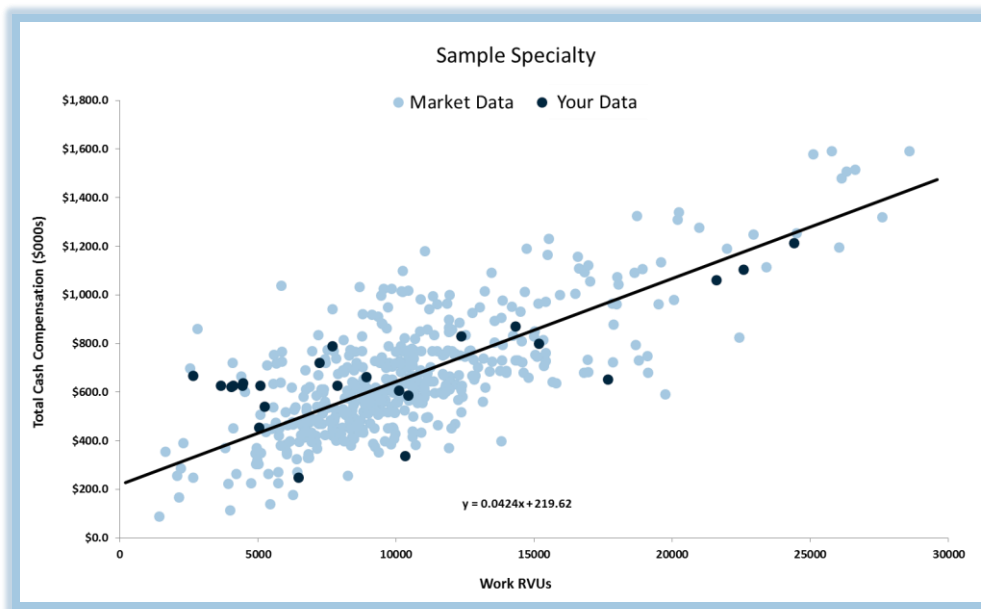


PIN POINT PROBLEMS WITH PIN POINT ACCURACY

Gallagher Integrated's Custom Scatter Graphs incorporate data gathered from our *2016 Physician Compensation and Production Survey*, which features:

- Over 27,000 physicians
- 179 practices representing 458 sites of service

You'll be able to see exactly how your physicians stack up against the current market in total cash compensation relative to Work RVU production.



PRICING PER SPECIALTY-SPECIFIC CUSTOM SCATTER GRAPH

1 - 5 Specialties	\$250 Each	All participants in Gallagher Integrated's <i>2017 Physician Compensation and Production Survey</i> are eligible for a complementary Custom Scatter Graph Handbook. Please inquire for further detail.
6 - 50 Specialties	\$150 Each	
51 - 75 Specialties	\$100 Each	
76+ Specialties	\$75 Each	

For more information or if you have any questions regarding the Custom Scatter Graph, please contact us at Physician.Services@IHStrategies.com or call (800) 327-9335